



Junior  
Achievement  
Isle of Man

## Learn to Earn

Helping students to make the link between education and the world of work.



### Fact File

#### Age Range

For Students aged 14 - 16 years

#### Delivery

4 hours delivery time in classroom-sized groups.

### Supports Gatsby Benchmarks of Good Careers Guidance

#### 1. Stable Careers Programme



#### 2. Learning from career & labour market information



#### 3. Addressing the needs of each student



#### 4. Linking curriculum learning to careers



#### 5. Encounters with employers and employees



#### 6. Experiences in workplaces

#### 7. Encounters with higher education

#### 8. Personal guidance



- Contributes towards
- Delivers

In this programme, students work with business volunteers who help them to make the link between education and the world of work.

They learn about their own personality traits and how this might influence the type of employment they are suited to.

Learn to Earn encourages students to explore their career choices and how to develop soft skills and transfer these to a working environment.

Students also look at the importance of work experience, acceptable behaviour in the workplace, minimum wage, budgeting and how to read a payslip.

This programme is supported by a Manx jobs booklet displaying careers available in the Isle of Man.

#### Learning Outcomes

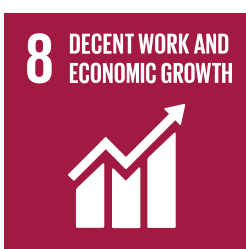
- Enables students to identify their own personality traits and how these can influence the type of job they are suited to.
- Understand the importance of developing soft skills and how this can help to get a job.
- Recognising acceptable behaviour in the workplace.
- Understanding the importance of work experience before leaving education.
- Ability to read a payslip and to have a basic understanding of tax and national insurance.
- Understand the link between having qualifications and how this can expand your career choices.
- Using an Isle of Man jobs booklet to identify the types of jobs available.

#### JA Volunteer Journey

Junior Achievement has over 250 Business Volunteers from employers of all sizes and all sectors. Connecting and interacting with local employees is a core part of the delivery of Learn to Earn.

Our volunteers help young people to build a broader understanding of the workplace and what skills are required to make a successful transition to the next stage of their life.

#### Contribution to UN Sustainable Goals



#### Footprint



898

Students participated in the programme.

46

Volunteers shared their knowledge and experience with the students in 25 different classes.



184

Hours were donated by our volunteers.

93%

Students said that having a business volunteer in the classroom helped them make the programme more fun and interesting to learn.



This programme is supported by the Z Zurich Foundation.

